



TracFone Wireless Indirect Compensation

effective 3/1/18



AUTHORIZED RETAILER COMPENSATION COMPARISON

	BRONZE	SILVER	GOLD	PLATINUM
MONTH 1	25%	75%	75%	75%
MONTH 2	75%	25%	25%	25%
MONTH 3	-	-	-	12.5%
TOTAL SPIFF	100%	100%	100%	112.5%
*DEALER RESIDUAL	-	-	-	2%
*BONUS ACTS 30+	-	-	-	-
*BONUS RESIDUAL 1xR <35%	-	-	-	-

NEW
50%
50%
50%
150%
1%
0.5%
1%

Authorized Dealer March 2018 compensation

- Authorized Dealer will receive 1% base residual if 1XR rate is below 45%.
- Authorized Dealers with 35 % 1XR or less get an extra 1% residual.
- Authorized Dealer with 30 + Activations will receive an extra 0.5% residual, if 1xR is below 45%.
- Authorized Dealer Residuals begin on month two and going forward.

March Bonus brand spiff!

- Dealer must activate at least 5 activations on ANY 3 of the TF family brands (5 per brand = total of 15 activations) and stay under a monthly 1XR of 45% to earn a bonus spiff of \$100 payable on month 2.

March NET10 port in bonus:

- Dealer can receive a \$25 port in spiff when porting into NET10 from a competitor on \$35 and above plans. Payable month 2 when port in customer redeems.



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TOTAL EXCLUSIVE RETAILER COMPENSATION COMPARISION

	OLD
MONTH 1	100%
MONTH 2	50%
MONTH 3	25%
TOTAL SPIFF	175%
*DEALER RESIDUAL	3%

NEW
50%
75%
75%
200%
3%

Exclusive Retailer March 2018 compensation

- Authorized Dealer will receive 3% base residual.
- Authorized Dealer Residuals begin on month two and going forward.
- Only redemptions after the one used to activate are eligible for residuals.
- Bonus residuals effective from monthly dealer metric calculation forward.

March NET10 port in bonus:

- Dealer can receive a \$25 port in spiff when porting into NET10 from a competitor on \$35 and above plans. Payable month 2 when port in customer redeems.



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